

Osseointegrated Devices in the Private Practice

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Why Provide BAHAs?

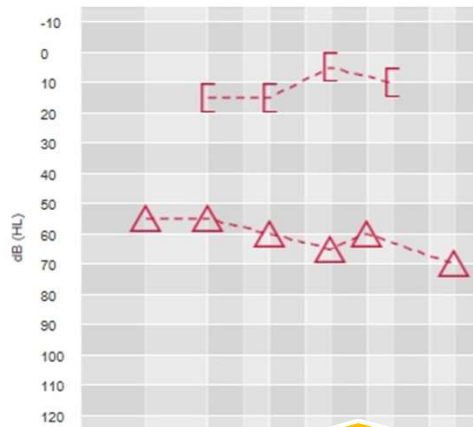
- Demand is out there.
- Provide more options for closer and more frequent appointments.
- Continue services for school districts.
- Who knows your patients better than you?

Who is a candidate?

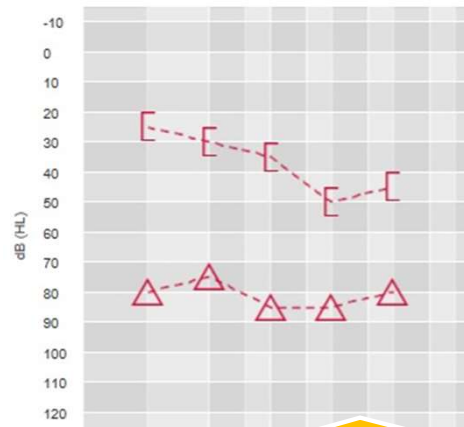
- Conductive HL
- Mixed HL
- Single Sided Deafness

- Children
- Adults

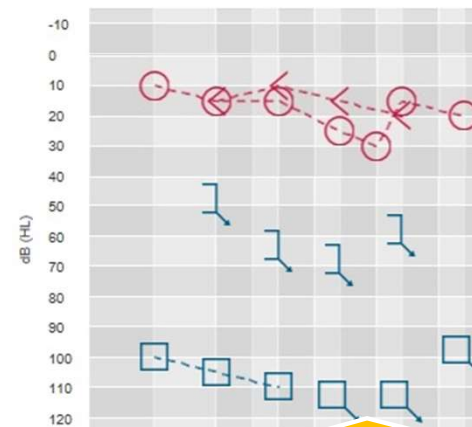
Baha® System Candidacy



Conductive Hearing Loss



Mixed Hearing Loss



Single-Sided Deafness (SSD)

How do you find a surgeon?

- Hospitals
- ENTs
- Cochlear Provider Network

What technology is available?

- Cochlear BAHA
 - BAHA 5
 - BAHA 5 Power
 - BAHA 5 Super Power



- Connections

- Attract
- Abutment
- Softband



What technology is available?

- Cochlear BAHA
 - Compatible with many ReSound products

●● NEW

**Cochlear™ Wireless
Mini Microphone 2+**

**Cochlear™ Wireless
Mini Microphone 2**

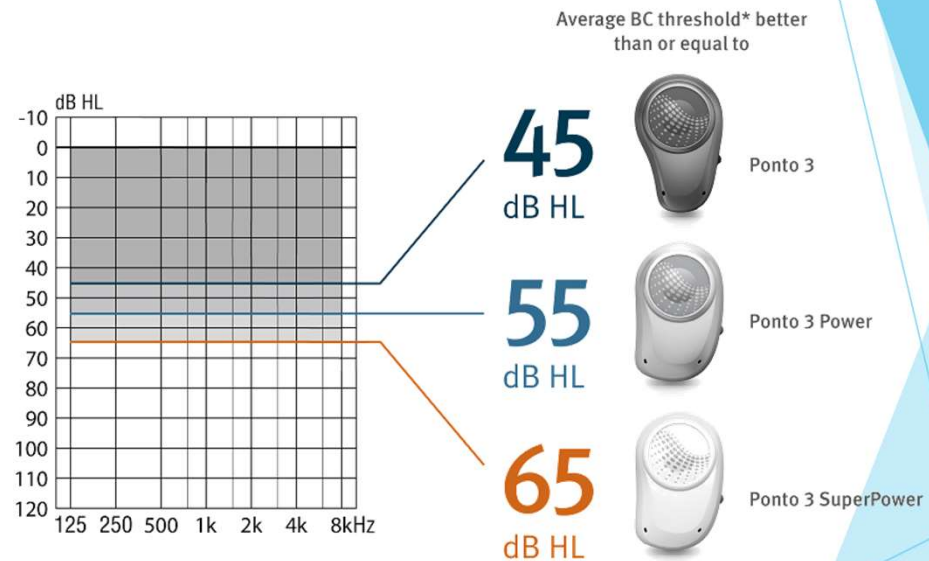


**Cochlear™ Wireless
TV Streamer**

**Cochlear™
Wireless
Phone Clip**

What technology is available?

- Oticon Medical Ponto
 - Ponto 3
 - Ponto 3 Power
 - Ponto 3 SuperPower
- Connections
 - Abutment
 - Softband



What technology is available?

- Oticon Medical Ponto
- Compatible with some Oticon products
- Oticon Medical and Oticon are NOT the same company



Is it easy to learn?

- Can you program a hearing aid?
 - Oticon Ponto has DSL rationale
- Can you do in-situ audiometry?
- Electroacoustic analysis?
- Aided Soundfield Testing

Can I bill?

- New devices
- Evaluation
- Dispensing
- Follow ups

Why Provide BAHAs?

- You are qualified!
- Improve patient care.
- Expand your practice.

Thank you!

The right side of the slide features a complex, abstract composition of overlapping geometric shapes in various shades of blue, ranging from light sky blue to deep navy blue. These shapes include triangles, trapezoids, and irregular polygons, creating a layered, crystalline effect. A thin, light blue line extends from the bottom left towards the center of the composition.